#### REMOTE INDEPENDENT/FREELANCE DIGITAL SALES SPECIALIST

JOB TITLE: Remote Independent/Freelance Digital Sales Specialist FULL TIME (40HR/WEEK) CATEGORY: Marketing, Sales, Communications, Remote

#### **Job Description:**

Work for one of the most successful family-owned marketing companies in the southern Illinois, Metro- East area! We are currently looking for a full-time remote sales specialist to join our team. At Hometown Marketing Group Inc, we specialize in Social Media Marketing, Website Design, Online Digital Listings, Search PPC, Online Display & Video Advertising, and SEO Specialization. Our team is growing, and we are in search for an energetic remote and independent sales representative to join our family. You not only get to work from the comfort of your own home, but you will have the opportunity to control your earnings. This position is for those who are driven and want to create an impact from the comfort of their home.

At Hometown Marketing Group Inc, we set you up to be successful! So, what does all this mean? You are looking at large earning potential in a fast-paced, booming industry with plenty of opportunities for advancement. As a **remote digital sales representative**, you'll get the ability to control when you work while working for one of the top digital marketing groups in the southern, Illinois and greater St. Louis region.

# **Essential Duties & Responsibilities:**

- Build, Manage & Grow Solid Book of Business
- Setting Appointments
- Giving Sales Presentations (Remotely or in Person)
- Providing Authentic Client Experience
- Gather Stories & Photos of the Community for advertisement
- Explain Digital Marketing concepts to clients and the benefits of how our products work better together to help our clients find success

## **Job Requirements:**

- Strong Sales Drive and Positive Attitude
- 1-2 Years of Sales Experience
- Customer Service Skills
- Self-Started & Motivated
- Open Minded and Willing to Learn
- Successful Completion of Background Check
- Ability to Utilize Technology to Engage With Clients

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## **Compensation, Hours and Benefits:**

**Base Salary:** Based on Experience; Uncapped Commissions

**Bonuses:** Performance Based Bonuses, Base Salary & Commissions Paid Weekly **Benefits:** Medical, Dental, & Vision Healthcare, Paid Holidays & Paid Vacation Days

Hours: Full Time (40hr/week) 8am -5pm Mon-Fri

Hometown Marketing Group Inc is an Equal Opportunity Employer, and consistent with applicable law, provides reasonable accommodations for qualified individuals with disabilities and disabled veterans in completing our job application process. If you need reasonable accommodation and/or are having difficulty completing our online application process due to a disability you may use the following email address: info@hometownusa.net Please include your name and contact information and the title of the position you are interested in. Note: this is not for general employment inquires or correspondence. Hometown Marketing Group Inc will only respond to requests related to those who need assistance with the online application process due to a disability. In addition, we participate in E-Verify.